

# SM Transparency Report™ Program

An innovative and user-friendly PCR/LCA/EPD program - plus much more

# Designed to standardize, harmonize and make product transparency reporting understandable and meaningful

1. Provides a time and cost-effective way to deliver PCRs for product groups

· The standardized 2-part PCR framework creates PCRs defined by functional performance, not materials

### 2. Delivers SM Transparency Reports™ – to drive greener purchase decisions

 A strategic marketing and sales tool, they making LCA & environmental performance information understandable & meaningful; enables a manufacturer to describe how they are making products greener. Manufacturers can showcase both the functional and environmental performance of products in a concise, easy to understand format for decision-makers to quickly review to make well-informed greener purchase decisions.

## 3. Helps you market greener, and then start designing greener

• More than just a report, you get SM Eco-concept & LCA Software with your data in a private dataset

# A single manufacturer, group of manufacturers or trade associations can get started on PCRs when:

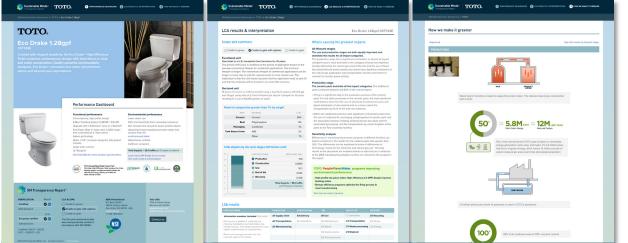
#### You are in an industry

- Where no PCRs have been created yet
- With many product categories, requiring multiple PCRs

### Your products are

- In categories not addressed in current PCRs
- Made from materials and components that have EPDs, but no PCR to cover the products you make

#### And now create a Transparency Report using any PCR!



Leverage your LCA investments to create credible and effective marketing tools, an EPD++

Consisting of 3 easy to understand pages, your product info & data is in the cloud – not encoded in PDFs.

- 1. Performance dashboard
- 2. LCA results & interpretation
- 3. How we make it greener

They present functional and environmental performance information all in one place, make LCA results understandable and enable a manufacturer to describe how they are making products greener. Third-party verified Transparency Reports meet green building rating system criteria in LEED v4 and Green Globes.



# Your Brand Showroom

Leverage your product transparency investments into sales growth

- Branded transparency info – all in one place
- Easily maintained & updated
- Distributed through the
- cloud, *free to all* Ideal for sales, training &
- building a greener brand

2015 Sustainable Minds | www.sustainableminds.com | Acronyms decoded: PCR = product category rule; EPD = environmental product declaration; LCA = life cycle assessment

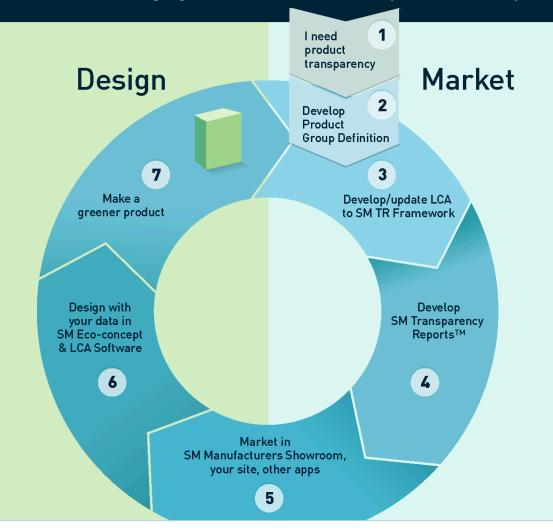


# Getting started: SM Transparency Report Program

The first comprehensive program for manufacturers to design and market greener products

# Make greener product decisions

Market and design greener, a continuous improvement loop



# Deliverables include:

#### **SM Transparency Products**

- Strategic sales & marketing tools in an updatable HTML format in the cloud – your content not trapped in a PDF (a TR is an ISO 14025 Type III environmental declaration).
- Add a Material Health Overview for comprehensive view of what's in a product and why. The first EPD and material evaluation delivered in 1 cloud-based report.
- Your Brand Showroom, a public destination to showcase your products & leverage investments in product transparency
- Presence for 3 years, drive traffic to websites and social media
- Promotion to the SM community at launch

### SM Software & Data

- SM Eco-concept & LCA Software account with 1 user subscription (additional subscriptions purchased separately)
- Your LCA data as SM impact factors in a Private Dataset
- Example product modeling to design greener

# Design

- Make better decisions earlier
- Make process more efficient
- Operationalize into development
- Manage supplier data, engage & reward

## Market

- Get visibility for new greener products
- Make transparency reporting credible & efficient
- Standardize consistency & comparability
- Connect buyers & sellers

# Contact us about getting started & a quote.